



# How can retailers deliver seamless and scalable access to mission-critical business data?

Canac embraced SAP to drive faster delivery of real-time, insight-driven reporting in the cloud

Canadian hardware and construction materials chain Canac has been operating in the country for nearly 150 years, with 32 stores offering more than 25,000 products. The company needed to improve its analytics capabilities to keep up in the cloud. Here's how it worked with SAP and Beyond Technologies to make it happen.



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# Reinventing data and reporting with SAP Datasphere

## Before: Challenges and opportunities

- Wanted quicker access to real-time, actionable reporting
- Data visualization software required extensive maintenance after move away from legacy system
- Sought operational reporting that could improve practices in retail stores
- Needed broader, simplified access to data and better overall integration capabilities

## Why SAP and Beyond Technologies

- Key driver of selection and implementation was speed of data gathering and presentation
- Public cloud was a must
- SAP Datasphere would also enable improved inventory, sales reporting and more
- Beyond Technologies brought unique retail knowledge and a local support team
- Now easy for Canac team to handle processes going forward without expansive, expensive support

## After: Value-driven results

- Strengthened forward-looking technology strategy and reduced overall technology TCO
- Secured continuity of overall production process and offloaded risk
- Improved agility and ability to rapidly adopt new features and capabilities
- Straightforward change management enabled Canac to focus more on driving business results

“Start early when it comes to technology selection and implementation. **And start where you are.** The speed at which we were able to adjust and onboard our team truly allowed us to prosper quickly.”

Thomas Laberge, Chief Project Officer & Enterprise Architect, Canac

**20-30**

Minutes to debug inaccurate data, previously 1-2 days

**5X**

Faster to review purchase price changes (previously 30 mins./day)

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